

**Industrial Trainee for Engineering / Business Development / Finance / Operations / Sales
(Washington D.C., VA) / (San Francisco, CA) / Remote/ Hybrid**

Telekom Malaysia (USA) Inc. is a subsidiary of Telekom Malaysia ("TM"). TM is the incumbent telecommunications provider in Malaysia, and we are one of the leading telecommunications providers in Asia Pacific. Our global presence includes Singapore, Taiwan, Hong Kong, UAE, UK, USA, Australia and South Africa.

In the US, we are in the Washington DC Metro Area & San Francisco Bay Area. Established in 2000, we possess extensive experience in providing telecommunication services to large multinational enterprises and global organizations in the Americas such as the consulates, embassies, banks & trade institutions. On a more global scale, we provide large international connectivity for Silicon Valley firms and tech giants.

This internship program nurtures the candidates with hands-on, on the job training as well as daily briefings of our global products, services and processes. The program also exposes the candidates to intricate global telecommunications business and exciting professional dealings as they would be interacting with representatives from other telecommunications carriers, technology customers as well as various internal TM teams in our Kuala Lumpur headquarters.

This is a great experience for potential candidates to learn about global telecommunications business such as the trades of Internet, Submarine cables, IPVPN, Ethernet and IP Transit while working with a tight-knit dedicated team of 10 people in an informal setting out of the US office. The program basically requires a minimum of 6-month commitment.

Essential Functions:

The job scope is as including, but not limited to:

1. Provide solutions for requirements from data customers
2. Interact with data customers to gather and analyze requirements
3. Establish new, and maintaining existing, relationships with customers
4. Offer after-sales support services
5. Produce and prepare supporting material and document for the sales manager
6. Manage data quotations, records, and solutions according to customers and projects
7. Travel to visit potential clients

Skills:

1. Independence: Ability to work with limited supervision in a small, informal office
2. Communications: Ability to communicate clearly, both verbally and in writing
3. Flexibility: Ability to adapt and multi-task, and to coordinate with HQ (Malaysia) & partners around the world in different time zones
4. Motivation: Ability to seize initiatives and opportunities with sound judgment & willingness to learn
5. Teamwork: Ability to work in a team, exchanging ideas to achieve a common goal

Education and Experience:**Required:**

1. Bachelor's degree
2. Valid work authorization in the US
3. Proficiency in Windows desktop client environment and applications

Extras:

1. BS in Computer Science or Business or equivalent
2. CCNA/Cisco/Juniper Certification
3. Technical background

Location: Washington D.C, Virginia and San Francisco, California & we also accept applicants that are out of these states and flexible for working remotely.

Salary Compensation: \$2,000

If interested, please submit CV/Resume and Salary Requirements for our review at jobs@usa-tm.com