

Intern / Assistant Manager for Engineering/Business Development/Finance/Operations/Sales (McLean, VA)

POSITION: Intern/Assistant Manager for Telekom Malaysia (USA) Inc. Company is located in McLean (Tysons Corner), VA 22102

Telekom Malaysia (USA) Inc. is a subsidiary of Telekom Malaysia. This is a great experience for potential candidates to learn about data business including Internet, Submarine cables, IPVPN, Ethernet and IP Transit and work with a small dedicated team (10 people) out of the US office. The posting requires a minimum of 6-month commitment.

Summary: To provide sales and technical support for data carrier sales

Essential Functions:

- 1. Provide solutions for requirements from data customers
- 2. Interact with data customers to gather and analyze requirements
- 3. Establish new, and maintaining existing, relationships with customers
- 4. Offer after-sales support services
- 5. Produce and prepare supporting material and document for the sales manager
- 6. Manage data quotations, records and solutions according to customers and projects
- 7. Travel to visit potential clients

Skills:

- 1. Independence: Ability to work with limited supervision in a small, informal office
- 2. Communications: Ability to communicate clearly, both verbally and in writing
- 3. Flexibility: Ability to adapt and multi-task, and to coordinate with HQ (Malaysia)
- 4. Motivation: Ability to seize initiative and opportunities with sound judgment
- 5. Teamwork: Ability to work in a team, exchanging ideas to achieve a common goal

Education and Experience:

Required:

- 1. Bachelor's Degree
- 2. Valid work authorization in the U.S.
- 3. Proficiency in Windows desktop client environment and applications

A plus:

- 1. B.S. in Computer Science or Business
- 2. CCNA/Cisco/Juniper Certified
- 3. Technical background

Located in McLean (Tysons Corner), Virginia.

Salary compensation: US\$1,500 per month

If interested, please submit CV/Resume and Salary Requirements to jobs@usa-tm.com for our review